

2007–2008

Honor Roll of Donors



Lewis Ginter Botanical Garden

Grow there.

Dear Friends of the Garden,

Lewis Ginter and his niece, Grace Arents, each had an amazing ability to sense community needs and discover the best ways to meet them. Their many initiatives left lasting impacts on Richmond. Lewis Ginter built the Jefferson Hotel, created what is now the Jefferson Lakeside Country Club, and donated the land for both Union Theological Seminary and the A.P. Hill Monument. Miss Grace's compassion for children led her to build St. Andrew's School, the Arents Free Library, and the expansion of the Garden's Bloemendaal House as a hospital for sick children.

Grace Arents' philanthropic nature provided the foundation for Lewis Ginter Botanical Garden. Your gifts to the Annual Fund sustain that philanthropic vision to maintain and enhance our gardens, facilities, and programs. Thank you for your contribution to the rich, living history cultivated here at LBG!G

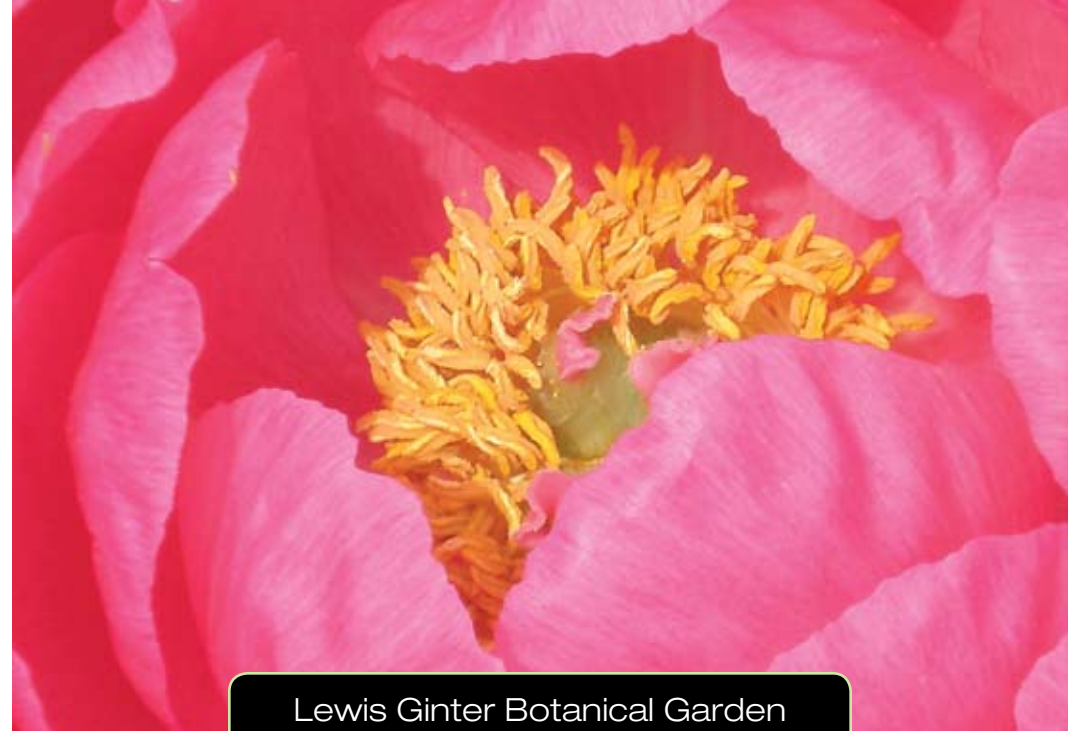
Our annual Honor Roll of Donors recognizes the many individuals, corporations, and foundations which have enabled the Garden to become a first-class public resource in a community renowned for its outstanding cultural and educational facilities.



In 2009, the Garden will celebrate its 25th Anniversary. Fifty of the Garden's 80 acres—once simply a field—are now dynamic gardens, classrooms, galleries, library, conservatory, and places for community fellowship. We will commemorate our 25-year journey through symposia, events, and the return of Butterflies LIVE!

Our first quarter-century saw us become a beloved community destination—thanks to so many! Much has been accomplished, our foundation is solid, and new opportunities emerge every day! With the ongoing commitment of enthusiastic and philanthropic benefactors, board members, volunteers, and employees, we can continue the legacy and take the vision of Lewis Ginter and Grace Arents to new heights!

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Who Benefits More— The Garden or Its Volunteers?

Every Tuesday, Rebeckah Moran can be found at Lewis Ginter Botanical Garden. Sometimes you'll see her in the greenhouse potting plants or in the Children's Garden weeding beds. Other Tuesdays you'll discover her in the Volunteer Office assisting staff with an upcoming newsletter. What's special about Rebeckah is that she not only is a capable and enthusiastic volunteer, she is a 17-year-old home schooler who was willing to share her time and talents.



Volunteers during RoseFest 2008.

"I wanted to help out, plus I like to be outdoors," Rebeckah says. So after returning from a New Zealand internship, Rebeckah contacted Lewis Ginter Botanical Garden and volunteered for a couple four-hour shifts.

"When I go to college I want to be in the science field—maybe chemistry or psychology," so working with the Garden staff prepares her in various ways. "I've learned a lot about how to take care of plants. The people at the Garden also make it a great experience. They're really friendly and they get you involved. The whole atmosphere is really nice."

In fact, Rebeckah enjoyed volunteering so much that a supposedly short-term stint extended to a year-long commitment.

"By working at the Garden I learn how to take on responsibility, how to be in a work environment and how to interact with different people," the teenager notes. "I also gain new computer skills."

With a laugh she adds, "I've even learned how not to kill plants!"

Endowment and Special Project Gifts

Gifts to Lewis Ginter Botanical Garden's Endowment and Special Projects ensure future growth for the Garden, fund special programs for the disadvantaged, develop unique gardens and collections, and expand programming. The following have given generously to the Garden through endowment gifts, special restricted gifts and grants between April 1, 2007, and March 31, 2008.

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A special thank-you to Mrs. Louise Cochrane for her dedication to the Garden and her contribution which made the expansion of the Rose Garden and terraced lawn possible.



Annual Fund 2007–2008

Gifts to Lewis Ginter Botanical Garden's Annual Fund support the daily operation of the Garden. The following individuals are members of the Patrons program and have generously given to the Annual Fund between April 1, 2007, and March 31, 2008.

During the 2007-2008 fiscal year more than \$425,000 was contributed to the Annual Fund by individuals, corporations and foundations. These Annual Fund gifts help support the Garden's fundamental daily needs, ensuring a top-quality experience for visitors, gardeners and students.

Children's Garden Leadership Donors

The Children's Garden is proudly planting "Seeds For the Future." In 2007, more than 11,300 children participated in our formal education programs, and nearly 40,000 visited. Join us in thanking our lead donors to the Children's Garden. It is through their vision and generosity that the young, and the young-at-heart, can explore the wonders of nature.



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A group of dedicated individuals are forming the Rosarian Society by supporting the Garden's Annual Fund with contributions of \$2,500 or more at the leadership level. Members of this special society enjoy exclusive privileges and become leading supporters in educating our community about the natural world and its connection to our daily lives. If you would like to learn more or join this group through philanthropic giving, contact the Garden's development office at (804) 262-9887 ext. 311.

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Business Members

Business Members contributed \$350 or more to the Garden's Business Membership fund from April 1, 2007, to March 31, 2008. Business Membership provides the Garden with resources needed for growth and the Garden provides business members with opportunities to offer special benefits to its employees, sponsorship opportunities and special discounts at the Garden.

Berkley Mid-Atlantic Group
Capital Interior Contractors
The CarMax Foundation
The Davey Tree Expert Company
Hamilton Beach Proctor-Silex
Hanover Farms, Inc.
Hourigan Construction Corp.
Ironworks Consulting, LLC
J. Sargeant Reynolds
Community College
"K" Line America, Inc.
KPMG LLP
Makel Corporation
McKinnon & Harris, Inc.

Meriwether Godsey, Inc.
Owens & Minor
Power Distribution, Inc.
Premiere Costumes/
Ellman's Dancewear
RBC Dain Rauscher
Richmond Apothecaries, Inc.
Southern States Cooperative, Inc.
Spectrum of Richmond, Inc.
Strange's Florists
and Garden Center, Inc.
Swedish Match North America
The Franklin Federal Foundation
Thomas Rutherford, Inc.

Tredegar Corporation
Universal Corporation
VAMAC Incorporated
Virginia Credit Union



Springtime Outing Brings Joy

"They loved the freedom of being outdoors. They had a great time enjoying all that the Garden has to offer!"

Matt Shaver was speaking about The Virginia Home residents' visit to Lewis Ginter Botanical Garden earlier this year. As chair of the UVA Club's philanthropy committee, Matt and other members invited The Virginia Home's physically disabled adults for an outing during Virginia's Historic Garden Week. Though most of the residents require a wheelchair for mobility and several could not verbally communicate, their faces and actions expressed joy at being outside amid springtime's beauty.

"It was a wonderful evening, and the weather was perfect. We let them lead us to what interested them. For a couple hours, we meandered throughout the entire garden," Matt said.

This was the second year that the UVA Club coordinated an excursion for The Virginia Home as part of National Volunteer Week and the Cavaliers Care annual initiative. What enabled them to repeat the special invitation were the volunteers' generosity of time as well as Lewis Ginter Botanical Garden's offer of complimentary

admission for all, a benefit provided by the generosity of business members and event sponsors.



"There are so many wonderful things to do and places to visit within metro Richmond, and our residents enjoy these offerings as much as anyone else," stated Sherry Williams, director of Volunteer Services for The Virginia Home.

"However, most of them cannot venture out on their own nor can they afford the simple luxury of an admission ticket on an income of \$40 per month. That is why the kindness and generosity of our caring community is so important, so that everyone might have the opportunity to partake in all our city has to offer.

"Lewis Ginter Botanical Garden is a favorite destination for our folks; their staff and administration have been so kind to us!"



Corporate, Allied Group and Foundation Gifts

The following have given to the Garden between April 1, 2007, and March 31, 2008.

Aetna Foundation, Inc.
American Rhododendron Society,
Middle Atlantic Chapter
Bank of America
Bank of America
Charitable Foundation
Bon Secours
Richmond Health System
Capital One Financial Corporation
Clay Springs Garden Club
Dominion Foundation
Matching Gift Program
Dominion Resources
Services, Inc.
ExxonMobil Foundation
Forest Heights Garden Club
Garden Club
of the Northern Neck
Ginter Park Garden Club
Henrico County
Hirschler, Fleischer,
Weinberg, Cox & Allen

Ikebana of Richmond
James River Garden Club
LandAmerica
Financial Group, Inc.
Luck Stone Foundation, Inc.
Makel Corporation
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Moore Designs
Mutual Assurance Society
of Virginia Fund
Norfolk Southern Foundation
Paramount's Kings Dominion
Performance Food Group
Philip Morris USA
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Programs
Provident Bank
River Road Garden Club
Robins Foundation
Strange's Florists
and Garden Center, Inc.

The Brink's Company
The Community Foundation
The Richmond
Horticultural Association
The Tuckahoe Garden Club
of Westhampton
The Ukrop Foundation
Thompson, Siegel
& Walmsley, Inc.
Virginia Federation
of Garden Clubs, Inc.
Wachovia Bank of Virginia
Windsor Farms Garden Club
Woodlake Garden Club
Woodland Pond Garden Club
Wyndham Garden Club

Membership

With something for all ages and interests, Lewis Ginter Botanical Garden is the place where over 12,000 households learn about plants, marvel at nature and relax in a beautiful setting. The Garden is constantly changing—that's part of its wonderful allure. Garden members enjoy the changing seasons by visiting as often as they like throughout the year with free admission.



Members also benefit by using their membership discount on classes, special events, in the Garden shop and so much more. The value of a Garden Membership is priceless to many members, and Garden members are an incredible asset to the Garden.

Facility Rental

For fiscal year April 1, 2007, through March 31, 2008, facility rental revenue from events was \$586,664 generated from 515 events, representing a 4% increase in event revenue over the previous fiscal year. During fiscal year 2007-2008, the Garden hosted approximately 34,000 visitors through facility rental events including wedding, corporate, nonprofit and private events. The Garden has a strong rental client base consisting of a broad cross-section of Richmond businesses and corporations, nonprofit organizations and educational institutions, and continues to attract new rental clients on a monthly basis. *Virginia Business* magazine listed Lewis Ginter Botanical Garden as a "Top 10 Meeting Facility" in its y2008 Richmond Region Statistical Digest.



Attendance

During the 2007-2008 Fiscal year the Garden had more than 279,000 visitors!

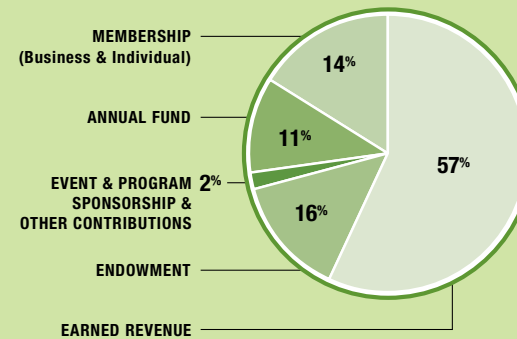
LEWIS GINTER BOTANICAL GARDEN

Financial Information

Total Property Plant & Equipment	\$ 28,851,784
Total Current Assets	\$ 14,012,332
TOTAL ASSETS	\$ 42,864,116
Total Current Liabilities	DEFERRED AND ACCRUED EXPENSES..... \$ 826,818
Total Non-Current Liabilities	LONG-TERM DEBT..... \$ 4,510,000
TOTAL LIABILITIES	\$ 5,336,818

*Figures based on the 2007-2008 Audit and Financial Statements

2007-2008 Income Chart for Public Support and Earned Income



Earned revenue represents income from Admissions, Facility Rental & Concessions, Garden Shop Sales (net), Education Programs and Special Events (listed in order of greatest to least amount on income generated).

Gifts to Lewis Ginter Botanical Garden, Inc., a 501(c)(3) organization, are tax-deductible as permitted by law. Virginia residents may obtain registration and financial documents from the State Division of Consumer Affairs, P.O. Box 1163, Richmond, VA 23218.

We regret any errors in the listing of donors. Every effort had been made to recognize all donations accurately. If we have inadvertently omitted or misspelled your name, please accept our sincere apologies and contact our Development Manager at (804) 262-9887, extension 311, so we may update our records.



Lewis Ginter Botanical Garden

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